
New Chairman's Club Members

Canada – January 2008

With Congratulations and a Warm Welcome to the Chairman's Club

Shawn & Nicole Dahl



Shawn Dahl knew early on what he wanted to achieve. Getting there was the only question.

The Canadian had settled into the real estate industry at age 21. After seven years of spending “weekends and evenings strapped to a pager,” Shawn began to develop his vision for his own future. “I was looking at where I wanted to be in 5, 10, 15, 20 years,” he says, “and I realized I was going down the wrong path.”

Then, upon meeting his wife, Nicole, Shawn learned about the Herbalife opportunity. “My parents are Distributors,” Nicole says, “and when they reached President’s Team, Shawn and I thought, ‘We can do it, too.’”

During his first three years with Herbalife, Shawn’s business expanded and contracted many times. Then, as a result of never wavering from his five-year commitment to himself and his business, Shawn’s income began to skyrocket in year four. In year five, Shawn finally left real estate for good

and devoted himself full-time to Herbalife.

As cornerstones of his business, Shawn says that he increasingly stresses *urgency* in his approach, *momentum* to keep it going, and *camaraderie* to keep his group together and on track. Operating on a schedule of inspirational and informative conference calls, training team leaders how to motivate and build, and recruiting that relies not just on width but by focusing on increasing depth, Shawn’s team has added a diamond every year since he joined the President’s Team.

Shawn, Nicole and their 18-month-old twins currently spend off time at their vacation cabin while their dream home is under construction.

“What makes it all worthwhile,” Shawn says, “is sharing good fortune with family and friends. That’s the whole reason you keep going, after you make it to President’s Team. You bring up those you care about, so you can celebrate and enjoy together.”

Congratulations Shawn and Nicole!
We are proud to welcome you to the prestigious Chairman’s Club.

*Incomes applicable to the individuals (or examples) depicted and not average. For average financial performance data, see the Statement of Average-Gross Compensation for U.S. supervisors at www.herbalife.com and www.myherbalife.com



Making the World Healthier.